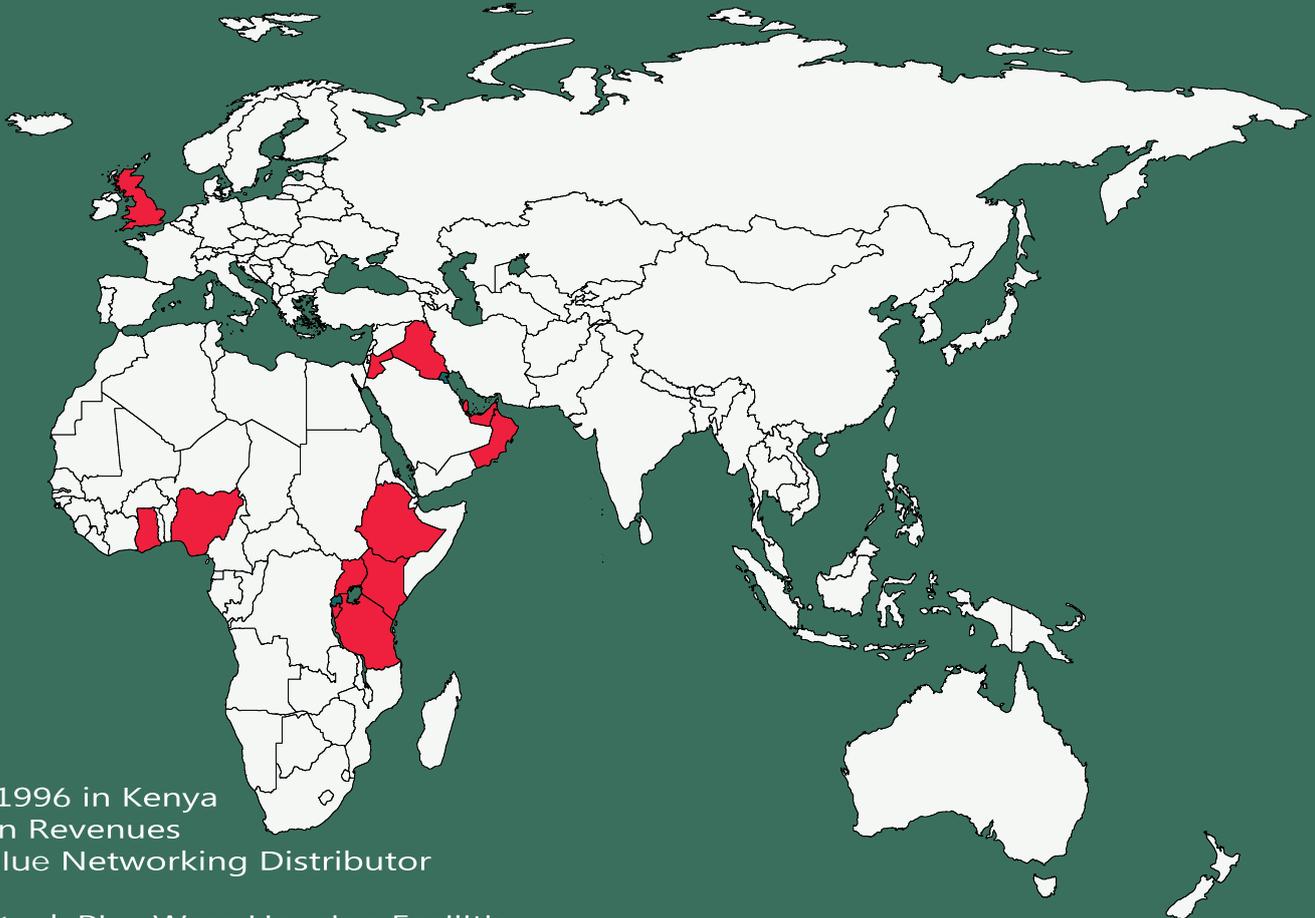
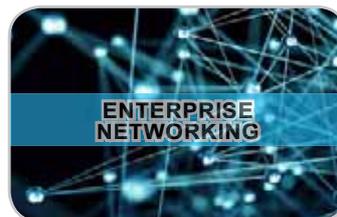




15+ Countries



- Founded in 1996 in Kenya
- USD 25M+ in Revenues
- Specialist Value Networking Distributor
- Logistics
- In Country Stock Plus Ware Housing Facilities
- Over 1,000 Partners & Resellers in MEA



MART NETWORKS GROUP

COMPANY PROFILE

Mart Networks Group is a Value added Distributor with its core focus on the Middle East and Africa regions (MEA) . We work with channel partners and provide end to end solutions on Intelligent Cabling Infrastructure , Networking , Security , Unified Communications , Data Centre , Mobility and Cloud Solutions. Established over 15 years ago we have expanded year on year and now hold a strong presence in Africa. With in-country offices in Kenya, Tanzania, Uganda, Ethiopia , Rwanda, Nigeria, Ghana ,UAE and Kuwait. Our in-country offices have extensive stock holding.

Our mission

To “Provide Competitive Advantages to our Partners through Focus, Technical Excellence and Outstanding Customer Care”.

VENDOR RELATIONSHIP

We work with Vendors who value channel partnership and are leaders in vertical technical solutions. We have carefully selected vendors who add value, revenue and profitability to our partners. With emerging technologies such as Cloud , Data Center and Software Defined Networking (SDN) we bring in new vendors who are focused and specialized in their respective Technologies.

VALUE ADDED DISTRIBUTION

We provide sales, technical, logistics and financial support to enhance business of our partners. Furthermore, through extensive training, road shows, webinars, conferences and regular product launches the Mart Networks Group endeavor to bring to Market the latest and the most innovative solutions from leading vendors to add value for both our partners and the End User. Integrity and loyalty to our partners and vendors make our Core Values. We help partners to maximize their revenue by ensuring that both run rate and project orders are delivered quickly and efficiently on time.

LOGISTICS / INVENTORY

We provide superior supplier channel management with pre-shipment inspection , consolidation and sourcing from independent distributors. Our in country offices ensure same day delivery to partners. We provide export documentation as required by the partner.

OUR STAFF

Our success and growth is due to our long serving 100+ loyal staff with experience and dedication over the years. We have dedicated channel account managers complimented by a dynamic, committed and reliable logistics, finance, marketing, technical and training team. Our strong team of dedicated employees consists of certified technical engineers , sales specialists, support engineers and customer service advisors that are always willing to assist and provide expert advice from Consultancy, Network design, Tendering, Pre-Sales and after Sales right through to warranty procedures. We ensure that every effort is made so that our partners have a hassle free experience the whole way.

LOCATIONS

EAST AFRICA: KENYA | TANZANIA | RWANDA | BURUNDI | UGANDA | ETHIOPIA

MIDDLE EAST: UAE | OMAN | KUWAIT | QATAR | BAHRAIN | JORDAN

WEST AFRICA : GHANA | NIGERIA

EUROPE : UNITED KINGDOM